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BPR Methods is a financial and accounting fractional/outsource service provider to start-up and small businesses. We are your fiscal partner to drive your company to formation, capital investment, fiscal controls, operational excellence, and profitable growth all the way to exit.

YOUR FIDUCIARY FROM IDEA TO EXIT



Client Successes & Accomplishments

Services and Solutions

- Accounting/financial control process set up and implementation
- Day-to-day bookkeeping, monthly close, reporting, and cash management
- Equity capital raising
- > Debt financing, packaging, and deal sourcing
- Cost reduction and operational improvements
- > Acquisition strategy, due diligence, and financing arrangements
- Cost-effective sourcing and supply chain management
- Income statement, balance sheet, cash flow strengthening
- Budgeting, forecasting, and financial modeling
- Turnaround
- Company exit strategy and strategic sale
- Project-based financial and accounting support

Start-Up/Small Business Challenges

- ✓ High cost of hiring permanent, full time employees (including benefits)
- ✓ Cash flow constraints in the early stages
- ✓ Lack of access to start-up, working and growth capital
- ✓ Severe time constraints and lack of financial expertise
- ✓ Keeping overhead low and manageable

How We're Unique

- Sophistication of a CFO minus the high salary, benefits, and executive perks
- Expertise in start-up and small business from concept to commercialization and exit
- Flexible/tiered pricing models, pay only for what you need, and on-demand support only when required
- Collaborative, transparent, empathic, no nonsense, focused, fun
- Multiple industry expertise including medical device, biotech, technology, manufacturing, service, transportation, supply chain, SaaS, and banking
- Raised over \$18 million in debt & equity investment capital from private and public sources
- Secured \$3.4 million in cost reduction through financial modeling, sourcing strategy and supplier contract negotiations
- Secured early-stage bank financing with very flexible terms for three start-up entities
- Designed and implemented accounting/finance procedures
- Arranged and closed bank loan packages totaling \$24 million for medical device company acquisitions
- Guided several early stage entities from business plan to their first sales revenues
- After 5 years of net losses and negative cash flows, returned company to profitability and completed a strategic sale
- Drove a 14% increase in year-over-year net income through strategic pricing initiatives

For a no obligation discussion, rate information, or general questions, please contact BPR Methods at info@bprmethods.com or call (303) 747-4690